



MaCCI-EPoS WORKSHOP
“Frontiers in Empirical Industrial Organization”

August 31st - September 1st, 2023
University of Mannheim, Mannheim

Organizers:

Laura Grigolon (University of Mannheim)
Helena Perrone (University of Mannheim)
Kevin Remmy (University of Mannheim)
Michelle Sovinsky (University of Mannheim)



Thursday, August 31th

8:50 am *Welcome remarks*

9:00 am – 10:30 am: *Bids and lotteries (Chair: Kevin Remmy)*

9:00 am “An equilibrium model of rollover lotteries”
Lorenzo Magnolfi (University of Wisconsin – Madison)
Discussant: **Hester Zhang** (IESE Business School)

09:45 am “Jump bidding as a signaling game”
Hester Zhang (IESE Business School)
Discussant: **Giovanni Compiani** (University of Chicago)

10:30 am *Coffee break*

10:45 am - 1:00 pm: *Let's estimate demand (Chair: Biliانا Yontcheva)*

10:45 am “A simple globally consistent continuous demand model for market level data”
Ricardo Ribeiro (Católica Porto Business School)
Discussant: **Ying Fan** (University of Michigan)

11:30 am “Conformant and efficient estimation of discrete choice demand models”
Charles Murry (Boston College)
Discussant: **Alexander Kann** (University of Mannheim)

12:15 am “A method to estimate discrete choice models that is robust to consumer search”
Giovanni Compiani (University of Chicago)
Discussant: **Ricardo Ribeiro** (Católica Porto Business School)

1:00 pm *Lunch break*

2:00 pm - 3:30 pm: *All you want to know about retail: distributional concerns (Chair: Bowen Luo)*

2:00 pm “Market structure and distributional implications of product bans”
Fernando Luco (Texas A&M University)
Discussant: **Helena Perrone** (University of Mannheim)

2:45 pm “Racial differences in retail prices paid”
Boyoung Seo (Indiana University Kelley School of Business)
Discussant: **Isis Durrmeyer** (Toulouse School of Economics)

3:30 pm *Coffee break*

4:00 pm - 5:30 pm: *All you want to know about retail: sugar and gas (Chair: Joel Stiebale)*

4:00 pm “Information sharing and oligopoly pricing: a natural experiment in retail gasoline”
David Byrne (University of Melbourne)
Discussant: **Fernando Luco** (Texas A&M University)

4:45 pm “Soda taxes and advertising dynamics”
Pierre Dubois (Toulouse School of Economics)
Discussant: **Jakob von Ditzfurth** (University of Mannheim)

7:00 pm Dinner (by invitation only) Bootshaus Mannheim

Friday, September 1st

9:00 am – 11:15 am: *Casual Friday (Chair: Helena Perrone)*

9:00 am “Entry and coordination in the U.S. electric vehicle charging industry”
Katalin Springel (HEC Montréal)
Discussant: **Biliana Yontcheva** (DICE)

9:45 am “Attribute-based subsidies and market power: an application to electric vehicles”
Shanjun Li (Cornell University Dyson School)
Discussant: **Pierre Dubois** (Toulouse School of Economics)

10:30 am “The welfare consequences of urban traffic regulations”
Isis Durmeyer (Toulouse School of Economics)
Discussant: **Lorenzo Magnolfi** (University of Wisconsin – Madison)

11:15 am *Coffee break*

11:30 am - 1:00 pm: *TGIF: alcohol and drugs (Chair: Laura Grigolon)*

11:30 am “Estimating discrete games with many firms and many decisions: an application to merger and product variety”
Ying Fan (University of Michigan)
Discussant: **Michelle Sovinsky** (University of Mannheim)

12:15 am “Bundles of sin: multi-substance use, choice limitations and policy implications”
Michelle Sovinsky (University of Mannheim)
Discussant: **Federico Ciliberto** (University of Virginia)

1:00 pm *Lunch break*

2:00 pm - 3:30 pm: *Power session (Chair: Pierre Dubois)*

2:00 pm “Fueling electrification: the impact of gas prices on hybrid car usage”
Laura Grigolon (University of Mannheim)
Discussant: **David Byrne** (University of Melbourne)

2:30 pm “When will electric vehicles connect to the grid?”
Kevin Remmy (University of Mannheim)
Discussant: **Shanjun Li** (Cornell University Dyson School)

2:30 pm “Beyond legalization: access and use of (non-)drug-trafficking marijuana”
Andrés Plas Lopez (University of Mannheim)
Discussant: **Charles Murry** (Boston College)

3:30 pm *Coffee break*

4:00 pm - 5:30 pm: *How to invent and sell drugs (Chair: Michelle Sovinsky)*

4:00 pm “Valuing pharmaceutical drug innovations”
Federico Ciliberto (University of Virginia)
Discussant: **Matilde Cappelletti** (University of Mannheim)

4:45 pm “Chain formation and consumer welfare on the retail pharmacy market”
Biliana Yontcheva (DICE)

Discussant: **Boyoung Seo** (Indiana University Kelley School of Business)

Workshop venue:

The workshop venue is Room O 048 of the historic “Schloss” (the baroque palace of Mannheim), Bismarckstraße, Mannheim.

Mannheim is a short train ride from Frankfurt/Frankfurt airport. The venue can be reached on foot from the Mannheim railway station.

Timing:

1. Regular sessions: 35 minutes of presentation; 7 minutes of discussion; 3 minutes of general discussion
2. Power session: 20 minutes of presentation; 7 minutes of discussion; 3 minutes of general discussion

List of participants:

Byrne	David	byrned@unimelb.edu.au
Cappelletti	Matilde	cap.matilde@gmail.com
Ciliberto	Federico	fc3p@virginia.edu
Compiani	Giovanni	gio1compiani@gmail.com
Dubois	Pierre	pierre.dubois@tse-fr.eu
Durmeyer	Isis	isis.durrmeyer@gmail.com
Fan	Ying	yingfan@umich.edu
Grigolon	Laura	grigolon@uni-mannheim.de
Kann	Alexander	alexander.kann@students.uni-mannheim.de
Li	Shanjun	sl2448@cornell.edu
Luco	Fernando	fluco@tamu.edu
Luo	Bowen	bluo4@central.uh.edu
Magnolfi	Lorenzo	lore.magno@gmail.com
Murry	Charles	charles.murry@bc.edu
Perrone	Helena	helenaperrone@gmail.com
Pluas Lopez	Andrés	andres.pluas.lopez@uni-mannheim.de
Remmy	Kevin	kevin.remmy.001@gmail.com
Ribeiro	Ricardo	rribeiro@ucp.pt
Seo	Boyoung	seob@indiana.edu
Smith	Howard	howard.smith@economics.ox.ac.uk
Sovinsky	Michelle	michelle.sovinsky@gmail.com
Springel	Katalin	katalin.springel@hec.ca
Stiebale	Joel	stiebale@dice.hhu.de
von Ditfurth	Jakob	jakob.ditfurth@uni-mannheim.de
Yontcheva	Biliana	biliana.yontcheva@hhu.de
Zhang	Hester	h Zhang@iese.edu